

# JEFFREY P. MARSHALL & MICHELLE BEAUMONT

---

79 James St. East, Brockville, ON K6V 1K6 (613) 498-9581

November 14, 2012

Peak Realty Ltd.  
410 Conestogo Road, Unit 210  
Waterloo, Ontario  
N2L 4E2

Dear Sirs:

After the untimely passing of a family member, we were faced with the disposition of the estate, including the family property. My wife and I, as executors, were tasked with the sale of the family property from 400 miles away, and no knowledge of the marketplace.

By happenstance, we were introduced to Carol Decaire at Peak Realty. Carol approached the situation with great sensitivity, and, more importantly, took charge of all aspects of studying the local market conditions, doing a competitive assessment, and coming up with a strategy including property preparation and property marketing. She even helped identify a local list of service providers for everything from house-cleaning and landscaping, to cartage.

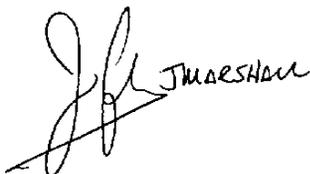
It was obvious Carol knew exactly what she was doing, and within a week presented an action plan. And she didn't wait for the listing to take effect. By the time we planted the 'For Sale' sign on the lawn, she had a large lineup of potential purchasers ready to view the property, and, within 5 days, we had closed the transaction after a number of quality offers!

Carol was able to take a very unhappy and emotional situation, get things focused on the mission-at-hand, and was able to turn around a very unfortunate and stressful set of circumstances into a happy conclusion for all. And, through all this, she worked tirelessly on our behalf, dealing with every question and every detail in the most practical of manners, and treated the entire family with respect and dignity.

Of all the real estate transactions we have done in our lives, this was, by far, the one with the most potential complications. Carol Decaire was able to sort out the priorities, and provide us with a straightforward, clean and simple approach to the sale. And, by the number of showings and offers, it was also obvious how well-respected she is in the community.

Whether buying or selling, you can place 100% trust in Carol Decaire to get the job done. We did, and we weren't disappointed."

Sincerely,

A handwritten signature in black ink, appearing to read 'J. Marshall', with a stylized flourish extending from the end of the signature.

J. Marshall and M. Beaumont